

Development of Key Figures (5 years)

NOVOMATIC AG

Group Key Figures	Unit	2014	2015	2016	2017	2018
Development of Earnings						
Revenues	EUR m	1,977.6	2,086.3	2,274.0	2,366.1	2,613.6
Costs of material and other purchased services	EUR m	-252.8	-282.8	-356.1	-330.9	-496.6
Personnel costs	EUR m	-512.4	-567.8	-668.4	-705.5	-776.6
EBITDA	EUR m	647.4	616.7	586.4	561.9	555.6
EBITDA-margin	in %	32.7	29.6	25.8	23.7	21.3
Depreciation and amortization	EUR m	-284.1	-301.3	-321.1	-341.4	-687.6
EBIT (= operating profit)	EUR m	363.3	315.4	265.3	220.5	-131.9
EBIT-margin	in %	18.4	15.1	11.7	9.3	-5.0
Financial result	EUR m	5.1	-7.0	-34.6	-21.6	-27.6
Earnings before taxes	EUR m	368.4	308.5	230.7	198.9	-159.5
Income taxes	EUR m	-91.4	-95.8	-75.0	-101.6	32.5
Profit after taxes	EUR m	276.9	212.7	156.4	61.4	-154.9
Development of Balance Sheet						
Total equity and liabilities	EUR m	2,634.4	2,983.2	3,685.9	4,099.7	4,099.1
ASSETS						
Non-current assets	EUR m	1,479.4	1,783.7	2,144.8	2,446.1	2,576.3
Property, plant and equipment	EUR m	799.0	856.9	953.3	1,041.7	1,148.8
Current assets	EUR m	1,155.0	1,199.5	1,541.1	1,653.6	1,522.7
Cash and cash equivalents	EUR m	627.2	585.4	877.8	899.7	538.5
EQUITY AND LIABILITIES						
Equity	EUR m	1,174.3	1,215.3	1,376.2	1,328.9	1,358.6
Non-current liabilities	EUR m	788.9	1,204.8	1,590.3	2,098.2	1,829.5
thereof non-current financial liabilities	EUR m	636.5	1,043.7	1,395.1	1,829.0	1,575.5
Current liabilities	EUR m	671.2	563.1	719.4	672.6	910.9
thereof current financial liabilities	EUR m	270.1	36.9	210.8	72.0	288.3
Cash Flow						
Cash Flow from operating activities	EUR m	444.5	417.4	429.1	422.3	483.3
Cash Flow from investing activities	EUR m	-195.7	-439.9	-519.5	-519.8	-714.5
Cash Flow from financing activities	EUR m	-47.8	-105.2	474.0	109.7	-143.7
Free Cash Flow*	EUR m	248.7	-22.5	-90.5	-97.6	-231.1
Key Performance Indicators						
Equity ratio (equity capital/balance sheet total)	in %	44.6	40.7	37.3	32.4	33.1
Return on equity (parent company shareholder result/ equity capital)	in %	23.2	17.1	10.9	15.0	-11.7
Return on assets (annual profit + interest cost)/balance sheet total	in %	12.0	8.2	5.3	5.8	-3.0
Working Capital (current assets - current liabilities)	EUR m	483.8	636.3	821.7	981.1	611.8
Net debt	EUR m	279.4	495.2	728.1	1,001.4	1,325.4
Net debt / EBITDA	n/a	0.4x	0.8x	1.2x	1.8x	2.4x
Interest coverage ratio (EBIT/ interest expense)	n/a	9.5x	9.8x	7.2x	5.4x	-3.6x
Asset coverage (equity capital/non-current assets)	in %	79.4	68.1	64.2	54.3	52.7
Average number of employees worldwide	MA	17,984	19,956	23,391	22,827	23,495

* Free Cash Flow = Cash Flow operating activities + Cash Flow investing activities