

Development of Key Figures (5 years)

NOVOMATIC AG

Group Key Figures	Unit	2015	2016	2017	2018	2019*
Development of Earnings						
Revenues	EUR m	2,086.3	2,274.0	2,366.1	2,585.3	2,607.3
Costs of material and other purchased services	EUR m	-282.8	-356.1	-330.9	-495.5	-326.2
Personnel costs	EUR m	-567.8	-668.4	-705.5	-755.1	-772.8
EBITDA	EUR m	616.7	586.4	561.9	548.5	685.3
EBITDA-margin	in %	29.6	25.8	23.7	21.2	26.3
Depreciation and amortization	EUR m	-301.3	-321.1	-341.4	-687.0	-517.9
EBIT (= operating profit)	EUR m	315.4	265.3	220.5	-138.6	167.4
EBIT-margin	in %	15.1	11.7	9.3	-5.4	6.4
Financial result	EUR m	-7.0	-34.6	-21.6	-27.5	-16.9
Earnings before taxes	EUR m	308.5	230.7	198.9	-166.1	150.4
Income taxes	EUR m	-95.8	-75.0	-101.6	33.5	-46.5
Profit after taxes	EUR m	212.7	156.4	61.4	-154.9	97.3
Development of Balance Sheet						
Total equity and liabilities	EUR m	2,983.2	3,685.9	4,099.7	4,099.1	4,349.4
ASSETS						
Non-current assets	EUR m	1,783.7	2,144.8	2,446.1	2,576.3	3,074.6
Property, plant and equipment	EUR m	856.9	953.3	1,041.7	1,148.8	1,058.4
Current assets	EUR m	1,199.5	1,541.1	1,653.6	1,522.7	1,274.8
Cash and cash equivalents	EUR m	585.4	877.8	899.7	538.5	531.1
EQUITY AND LIABILITIES						
Equity	EUR m	1,215.3	1,376.2	1,328.9	1,358.6	1,400.1
Non-current liabilities	EUR m	1,204.8	1,590.3	2,098.2	1,829.5	1,995.4
thereof non-current financial liabilities	EUR m	1,043.7	1,395.1	1,829.0	1,575.5	1,790.0
Current liabilities	EUR m	563.1	719.4	672.6	910.9	953.9
thereof current financial liabilities	EUR m	36.9	210.8	72.0	288.3	437.5
Cash Flow						
Cash Flow from operating activities	EUR m	417.4	429.1	422.3	483.3	606.7
Cash Flow from investing activities	EUR m	-439.9	-519.5	-519.8	-714.5	-74.0
Cash Flow from financing activities	EUR m	-105.2	474.0	109.7	-143.7	-551.4
Free Cash Flow**	EUR m	-22.5	-90.5	-97.6	-231.1	532.7
Key Performance Indicators						
Equity ratio (equity capital/balance sheet total)	in %	40.7	37.3	32.4	33.1	32.2
Return on equity (parent company shareholder result/ equity capital)	in %	17.1	10.9	15	-12.2	10.7
Return on assets (annual profit + interest cost)/balance sheet total	in %	8.2	5.3	5.8	-3.2	4.6
Working Capital (current assets - current liabilities)	EUR m	636.3	821.7	981.1	611.8	321.0
Net debt	EUR m	495.2	728.1	1001.4	1,271.1	1,652.6
Net debt / EBITDA	n/a	0,8x	1,2x	1,8x	2,3x	2,4x
Interest coverage ratio (EBIT/ interest expense)	n/a	9,8x	7,2x	5,4x	-3,8x	3,4x
Asset coverage (equity capital/non-current assets)	in %	68.1	64.2	54.3	52.7	45.5
Average number of employees worldwide	MA	19,956	23,391	22,827	23,189	22,267

* Incl. IFRS 16

** Free Cash Flow = Cash Flow operating activities + Cash Flow investing activities