

Pressespiegel 2022

Berichterstattung
NOVOMATIC

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NOVOMATIC to Exhibit Diamond X 232 at Peru Gaming Show



Author: [John Olanipekun](#)

Producer of high-tech gaming equipment and casino and sports betting operator NOVOMATIC will be displaying its new Diamond X 232 slot machine at the Peru Gaming Show slated for June 15-16.

The event will hold at Lima's Jockey Exhibition Centre and feature presentations and exhibitions by game developers and stakeholders in the industry. At its stand, [NOVOMATIC](#) will be featuring its new Diamond X 232 that just debuted outside of Europe in March.

The Diamond X 232 machine has two screens, silhouette lighting and an intelligent topper to show progressives. It comes with a player interface through the button deck and two extra-large buttons.

The cabinet will feature the new progressive multigame Novo Line Cash Connection Edition 3 with 13 games themed around ancient Egypt, including icons like pharaohs, conquerors, emperors, and fruit games. Players will also be able to engage a Lock 'n' Win jackpot feature for instant rewards, bonus awards and other payout potentials.

NOVOMATIC will also feature the Impera Link in the Funmaster 2.27 cabinet with 30 linked titles, including six additional games.



“ The gaming market in Peru has been closed entirely for more than a year through the pandemic. After a slow return to the ‘new normality,’ this exhibition is now very important. The entire NOVOMATIC LatAm team will be there, not just for the show itself, but also for our internal product meeting. ”

Katty Lopez
NOVOMATIC Sales director for Peru

In April, NOVOMATIC signed a content distribution [deal with R2 Gaming](#) in Ontario, strengthening its presence in the [newly-regulated iGaming market](#).

gamingamericas.com, 6.6.2022

Peru Gaming Show 2022: NOVOMATIC with product premieres in LATAM



On June 15 and 16, the Latin American gaming industry will gather at the Peru Gaming Show (PGS) in Lima's Jockey Exposition Centre. NOVOMATIC will welcome all show visitors, entrance left at booth no. 71, with hot best sellers, top-performing must-haves and an X-citing Latin American premiere.

The brand new DIAMOND X™ 2.32 will be shown publicly for the first time outside Europe. Launched in March 2022, this exciting new cabinet introduces fresh style and crisp game presentation for every casino floor. The DIAMOND X™ 2.32 is an exceptionally elegant dual-screen machine characterized by its black metro finish and exquisite LED silhouette – ready for all demands of the modern gaming floor with premium components, easy integration of player tracking systems and full compatibility with standard protocols.

Latin American operators and their guests will quickly recognize the new cabinet's intriguing visual highlights such as the new grill on the front door panel as well as the indirect silhouette lighting concept, featuring LEDs for the intelligent game-synched colour effects. Main monitor features are two large 32" full HD game screens with PCAP touch on the bottom screen plus a sophisticated, integrated topper that blends in perfectly with the machine to cater for enhanced Progressives support and high visibility on the gaming floor. The standard player interface is a straightforward button deck, whereas the discerning operator can optionally specify a 15.6" TouchDeck™ player interface that is complemented by two extra-large physical buttons for familiar reel spin haptics.

On the show floor in Lima, the DIAMOND X™ 2.32 will showcase the new Progressive multi-game NOVO LINE CASH CONNECTION™ Edition 3, featuring 13 titles encompassing powerful pharaohs and emperors, mighty magi and brave conquerors as well as rich fruit games. Every game in this sophisticated selection of player favourites comes with a LOCK 'N' WIN jackpot feature that thrills players with instant prizes, Bonus awards and more and more chances for the big jackpot wins.

Another highlight for the region is the IMPERA LINK™ in the renowned FUNMASTER 2.27 cabinet. This highly popular Linked Jackpot multi-game comes with no less than 30 linked games, including six new titles as well as many popular favourites.

The PANTHERA™ cabinet series will not fail to show in Lima: PANTHERA™ Curve 1.43 with the LUCKY TWIST™ Link as well as NOVO LINE™ Interactive Concurve Edition 5 and PANTHERA™ 2.27 with NOVO LINE™ Interactive Editions X1 and X2 as well as the US highlight MONEY PARTY™ Link. The NOVOMATIC offer for the more cost-conscious segment will present budget-friendly options such as the GAMINATOR® Scorpion 2.24 featuring the Impera-Line HD™ Edition 6 or the NOVOSTAR® SL 2.27 with The Legend Gaminator® Edition 2T. Systems specialists will also demonstrate the powerful functionalities of the myACP Casino Management System live at the show and explain the multiple benefits of this modular solution.

Katty Lopez, NOVOMATIC Sales Director in Peru, said: "The gaming market in our country was entirely closed for more than one year due to COVID-19. After a slow return to the new normality, this show is now a very important event. The entire NOVOMATIC LATAM team will be in Lima, not only for the show but also for our internal product meeting. But knowing that we will receive visitors from across Peru as well as from other Latin American countries, we will have all sales contacts on site and we will have an exciting array of hot products to show."

Max Bauer, NOVOMATIC Vice President Latin America & Caribbean, adds: "PGS is important not only for us but also for the entire industry. Once again, this show will be a good stage to show our premium products, thus consolidating our commitment to drive our industry forward developing products that are up to the precise needs of our customers."

National Dart Association zeichnet Löwen aus



Beim diesjährigen Team-Dart-Event der National Dart Association (NDA), dem größten Dart-Dachverband der USA, wurde Löwen Entertainment für seine großen Verdienste im Dartsport ausgezeichnet. Das meldet das Unternehmen in einer Pressemitteilung. NDA-Präsident Stefan Reichert überreichte die Auszeichnung bei der Veranstaltung in Las Vegas an Helmut Schneller (Foto), Leiter des Compactsport-Produktmanagements von Löwen.

Das Team-Dart-Event der NDA ist eines der größten Turniere im internationalen Dartsport. Beim 6-tägigen „Team Dart 2022“ vom 7. bis zum 13. April im Westgate Resort & Casino, Las Vegas, waren Spieler und Spielerinnen aus den USA, Kanada und Deutschland vertreten. Rund 10.000 Teilnahmen verzeichnete der Verband bei der diesjährigen Veranstaltung, ein neuer Weltrekord.

Bernd Molkenhuth, der Sprecher des Vereins zur Förderung des Sportautomaten-Sports (VFS) und des Deutschen Sportautomatenbunds (DSAB), schreibt in jeder Ausgabe von **games & business** über die interessante und bunte Welt des Dartsports. Im Mai-Magazin unter anderem auch über das Team-Dart-Event und über die Auszeichnung von Helmut Schneller. In der Juni-Ausgabe geht es um die Offenen Fränkischen Meisterschaften. Neugierig? Dann testen Sie games & business 3 Monate lang.

soloazar.com, 2.6.2022



NOVOMATIC's Featured Product: CASH CONNECTION™ Lord of the Ocean™

(Vienna).- Poseidon's realm, the depths of the sea – legends surround this place and its treasures. Become part of these legends: Collect Poseidon's coins for your chance for the CASH CONNECTION™ Progressive prizes.

A legend in itself, this title brings new thrills with heaps of gold, Wilds and the Lock 'n' Win Progressives Feature: six or more of Poseidon's Coins trigger the feature game, where 15 Coins award the GRAND jackpot.



CASH CONNECTION™ Lord of the Ocean™ is one of the six games in the NOVO LINE CASH CONNECTION™ Edition 2 multi-game. Players love the familiar classic spiced up with extra Progressive highlights on 10 fixed lines.

yogonet.com, 2.6.2022

Novomatic introduces Poseidon legend-inspired Cash Connection Lord of the Ocean



Novomatic has introduced its latest featured product this week, **Cash Connection Lord of the Ocean**.

The new product is one of the **six games** in the **Novo Line Cash Connection Edition 2 multi-game**, featuring the classic title combined with extra **Progressive highlights** on **10 fixed lines**.



The Austrian developer created content and gameplay settings inspired by the legends around Poseidon's realm, treasures and the depths of the sea. Players are able to collect Poseidon's Coins for opportunities to win **Cash Connection Progressive prizes**.

The new title also features heaps of gold, **Wilds** and the **Lock 'n' Win Progressives Feature**: six or more of Poseidon's Coins trigger the **feature game**, where **15 Coins** award the **Grand jackpot**.

The game is featured in three Novomatic's cabinets: **Novostar V.I.P. 3.50**, **Panthera 2.27**, and **V.I.P. Lounge 2.32**.

G3newswire, 1.06.2022

Italy – Greentube extends Italian presence with Eurobet partnership

By Phil - 1 June 2022

Greentube, the NOVOMATIC Gaming and Entertainment division, has bolstered its position as a leading supplier of online content in Italy after agreeing to a partnership with Eurobet.

Players of the well-established Entain-owned operator will gain access to a whole host of Greentube's top performing games in the region including classic slots *Book of Ra™*, *Lucky Lady's Charm™* and *Dolphin's Pearl™ deluxe*.

The leading brand will also be able to enjoy newer Greentube titles including the ever-popular *Diamond Link™* and *Cash Connection™* series of slots.

Italy has long been a key market for Greentube, with key acquisitions in the region recently including Capecod and Admiral Sport. The Eurobet partnership looks to continue to grow its market penetration, whilst also furthering the relationship with Entain Gaming Group.

David Bolas, Commercial Director at Greentube UK, said: "This is another very important step that Greentube has taken in strengthening its position as one of the top content providers in Italy.

"Supporting a key partner in the Entain Gaming Group via its Eurobet brand is crucial to Greentube's wider European content strategy in regulated markets."

Alfredo Melloni, Head of Gaming at Eurobet, said: "We've cultivated a fantastic relationship with Greentube and we're absolutely delighted to be able to offer a selection of their top games to our growing play base."



yogonet.com, 1.6.2022

Novomatic to make Latam product premieres at Peru Gaming Show 2022



International gaming fair **Peru Gaming Show (PGS)** is returning for its 19th edition on June 15-16, at Lima's Jockey Club Peru. **Novomatic** will attend the event and exhibit its products at booth #71.

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Main monitor features are two large 32" full HD game screens with PCAP touch on the bottom screen plus a topper that blends in with the machine to cater for enhanced Progressives support and high visibility on the gaming floor. The standard player interface is a straightforward button deck, whereas the discerning operator can optionally specify a 15.6" TouchDeck player interface that is complemented by two extra-large physical buttons for familiar reel spin haptics.

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igamingpost.com, 1.6.2022

Greentube Extends Italian Presence



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ICE London 2023 zu 85 Prozent ausgebucht – Novomatic AG als Aussteller dabei

Wie der Messeorganisator Clarion Gaming mitteilt, ist die Standfläche der internationalen Glücksspielmesse ICE London 2023 zu 85 Prozent ausgebucht.

Viele Aussteller haben für die ICE, die im kommenden Jahr vom 7. bis 9. Februar stattfinden wird, bereits bei der diesjährigen Messe im April einen Stand, teils mit mehr Ausstellungsfläche, für die kommende Auflage gebucht, teilt Stuart Hunter, Managing Director Clarion Gaming, mit.

Novomatic AG wieder als Aussteller dabei

Nach der Abstinenz im April 2022, wird die Novomatic AG an der ICE London 2023 wieder als Aussteller im ExCeL Centre teilnehmen. Dies bestätigte das Unternehmen auf unsere Anfrage hin.

An der ICE London 2022 nahmen laut Clarion Gaming 410 ausstellende Unternehmen sowie Branchenteilnehmer aus 59 Staaten und 158 Jurisdiktionen teil. Eine genaue Besucherzahl ist bislang noch nicht bekanntgegeben worden.

Der Transport aus dem Zentrum Londons zum Veranstaltungsort ExCeL Centre soll dank der neu eröffneten „Elizabeth Line“ nur noch zwölf Minuten dauern.



Die ICE London 2023 ist den Messeorganisatoren zufolge zu 85 Prozent ausgebucht. Auch die Novomatic AG wird im kommenden Jahr wieder als Aussteller dabei sein. Foto: Impression vom Novomatic-Stand auf der ICE 2020.

intergameonline, 1.6.2022

NOVOMATIC BLAZING A TRAIL

What are the latest developments in the CMS sector?

With the increasing number of markets and jurisdictions that implement detailed requirements for player protection and the protection of minors in their gambling legislation, the demand for responsible gaming functionalities has recently increased significantly.

Hence, innovative technologies that serve these demands and add extra benefits for the operators and players have been eagerly adopted. Further interesting industry developments can also be observed in the areas of player performance rating for live gaming as well as business intelligence solutions.

How have these developments affected your company's product output?

Markets influence products in the same way as products influence the markets. One customer's demand may quickly become a trend or even a market requirement and vice versa; an innovative product feature can prove so popular that it sets a new standard as well.

Working closely with its clients, the team behind the Novo Vision casino management system provides customised technologies for any regulatory requirements or structural conditions operators may have.

Novo Vision is a constantly growing system that feeds off organic innovation through R&D on the one hand, as well as constant customer demands and market feedback on the other hand.

What are your latest products and how are they being received in the market?

Some of the recently most popular features are based on biometric technologies. The Novo Vision casino management system offers an optional module that enables automated check-in and access via facial recognition or fingerprint. This process requires only a one-time registration of the player, during which their unique biometric data is stored as a template, and on each return visit their data are authenticated against this template.

rating as well as player loyalty incentives for live gaming. This functionality is already in use in a number of customer operations, with excellent results.

What are the unique selling points of your products?

The state-of-the-art Novo Vision casino management system was developed from Novomatic's decades of experience in the gaming industry. Worldwide a rapidly growing number of gaming establishments are operated via this comprehensive casino management system, which has proven its ability to boost operations to profitability in full compliance with even the most stringent responsible gaming requirements. Novomatic Biometric Systems (NBS) offers a dedicated one-stop solution comprised of a fully-fledged formation of modules, both software and hardware, designed for operating and managing casinos, arcades and betting shops of all sizes. Even multi-site operations can be centrally administrated and supervised via the Novo Vision casino management system. The functionalities provide a powerful tool set that allows operators to streamline their processes, increase operational security and maximise the convenience for their guests.

The system is based on the latest programming technology, supports all major platforms even with G2S compliance in several classes and, due to its modular architecture, is highly adaptable to any regulatory as well as customer requirements. The use of biometric technologies for the unique identification of customers is a central USP, which allows for absolute compliance with responsible gaming requirements as well as providing the basis for the most individualized player loyalty measures to maximise player satisfaction and experience. Another biometrically supported functionality that improves player convenience is the e-wallet via fingerprint.

Last but not least, Novomatic places high value on after-sales service and support: a 24/7 on-call service is available in order to find a fast and reliable solution for any type of issue.

Operators and players alike have quickly come to value the benefits of a streamlined entry process with increased privacy - and any uncertainties players had about the security of their biometric data were quickly dispelled, as it is not the original data that are stored but rather a coded template.

In order to increase revenues it is most important to understand customer motivation and develop strategies to achieve customer loyalty by offering unique benefits. In-depth player tracking enables the analysis of behavioural patterns and preferences, conclusions to be drawn about preferences in terms of the types of games and cabinets used and the planning of specific marketing strategies.

The most recent development focus was hence on functionalities that transfer these player loyalty capabilities to the live gaming tables by means of biometric face recognition for live gaming, which assists in player performance



How do you see the future of the CMS sector shaping up?

As more and more gaming markets are regulated, legally compliant casino management solutions are a key necessity and to comply with anti-money laundering as well as responsible gaming prerequisites, a CMS that includes some kind of player tracking functionality is a fundamental requirement.

We have to consider that these systems have to serve three parties on equal terms: the operator, the player and the law. Any legally sound functionality that adds value for the operator or convenience for the player may be shaping up for the future. One could even argue that the battle for critical market shares between land-based and online will be decided, among other things, by innovative developments in the CMS area.

At the same time, modern casino management systems are already expected to meet

360-degree requirements to serve operators who not only run a brick-and-mortar business but also an online offer.

The Novo Vision casino management system already includes a single wallet solution that provides for the secure transfer of cash credits from land-based to online and vice versa, granting players seamless access to their gaming funds, wherever they choose to play.

Novo Vision's main features at a glance:

- Slots and table management
- Player management
- Registration/reception desk
- Cash desk and cash management
- Access solutions
- Biometrics
- e-wallet
- Credit/debit card handling
- Jackpots
- Responsible gaming
- Security and surveillance
- Loyalty and marketing
- Accounting and reporting
- Business intelligence
- Management apps for mobile devices
- Multi-site support
- 360-degree solution

Die Presse, 1.6.2022

AUSTRIA'S LEADING COMPANIES

Austrias Leading Companies 2021: Das Österreich-Ranking

Siegerlisten. Für die Auswertung wurde die wirtschaftliche Performance aller Teilnehmer über den Zeitraum von drei Jahren analysiert. Im Bewertungssystem sind rund zehn Leistungskennzahlen ausschlaggebend.

Kategorie National – mehr als zehn Millionen Euro Umsatz

UNTERNEHMEN	Bundesland	Umsatz *	MA *	TÜV *	Punkte	UNTERNEHMEN	Bundesland	Umsatz *	MA *	TÜV *	Punkte
1. TORTEC Brandschutztor GmbH	OÖ	67,72	303	–	26,41	56. maltech Arbeitsbühnen GmbH	S	23,94	109	Ja	49,04
2. Speedmaster GmbH	OÖ	89,94	190	–	26,79	57. AGRANA Beteiligungs- AG	W	2546,98	8847	–	49,05
3. Research Industrial Systems Engineering (RISE) GmbH	NÖ	45,65	323	–	27,94	58. Hager Electro GmbH	NÖ	16,13	25	–	49,50
4. SEPERO Korrosionsschutz GmbH	ST	22,55	66	Ja	28,07	59. ADVOKAT Unternehmensberatung - Greiter & Greiter GmbH	T	13,60	68	–	50,23
5. Ramsauer & Stürmer Software OG	S	12,82	145	Ja	29,13	60. LEEB Balkone GmbH	K	43,98	205	Ja	50,50
6. NetConomy GmbH	ST	44,69	353	Ja	29,70	61. Reisswolf Österreich GmbH	NÖ	12,47	133	Ja	51,34
7. Bäckerei Mangold GmbH	V	23,40	570	–	30,29	62. C&P Immobilien AG	ST	13,66	75	–	51,69
8. Zauner Anlagentechnik GmbH	OÖ	112,79	240	Ja	30,30	63. OeMAG Abwicklungsstelle für Ökostrom AG	W	1179,20	10	–	52,19
9. Air - Cond Klimaanlage Handels GmbH	ST	55,10	26	–	30,73	64. GrECo International AG	W	45,72	296	–	52,70
10. Austria Email AG	ST	76,15	336	–	34,19	65. GrECo International Holding AG	W	100,14	911	–	52,84
11. Innsbrucker Kommunalbetriebe AG	T	178,13	723	Ja	34,73	66. Maschinen Gailer GmbH	K	10,86	23	–	52,92
12. ZFG Projekt Planungs- und Beratungs GmbH	NÖ	14,51	58	–	34,81	67. Autohaus Lindner GmbH	K	10,49	31	–	53,05
13. Bechtle GmbH	W	139,45	234	Ja	35,21	68. HR Force EDV-Beratung GmbH	W	15,13	89	–	53,37
14. Kapsch BusinessCom AG	W	372,04	1282	–	35,39	69. Austro Diesel GmbH	NÖ	74,83	60	–	53,68
15. OPEN NETWORKS GmbH	W	11,48	24	–	35,43	70. adesso Austria GmbH	W	10,76	67	–	53,71
16. Apomedica pharmazeutische Produkte GmbH	ST	39,89	60	Ja	35,64	71. Kärntner Restmüllverwertungs GmbH	K	16,63	28	–	53,77
17. NEXT LAYER GmbH	W	16,53	50	–	35,81	72. Tenne Export-Import HandelsgmbH	ST	10,18	60	–	54,08
18. Variotherm - Heizsysteme GmbH	NÖ	12,45	43	–	36,75	73. Rock'n'Log GmbH	T	12,77	14	–	54,18
19. Münze Österreich AG	W	2873,10	218	Ja	38,16	74. Frauscher Bootswerft GmbH & Co KG	OÖ	19,37	68	–	54,20
20. SANDI-AVENTIS GmbH	W	150,49	149	–	38,44	75. teampool personal service gmbh	S	94,39	1673	Ja	54,88
21. Endress + Hauser GmbH	W	33,60	72	Ja	38,58	76. Richter Pharma AG	OÖ	564,83	414	–	54,92
22. Sto GmbH	K	91,09	302	–	38,90	77. TechnoPac Austria GmbH	NÖ	17,72	17	–	55,04
23. Markas GmbH	NÖ	65,78	1662	Ja	39,30	78. XERVON Austria GmbH	NÖ	15,64	127	–	55,05
24. ACS Logistics GmbH & Co KG	OÖ	27,27	31	–	39,38	79. Ascendum Baumaschinen Österreich GmbH	S	92,76	158	Ja	55,18
25. Schösswender Möbel GmbH	OÖ	36,60	77	–	40,28	80. Schmitterhöhebahn AG	S	39,19	255	–	55,21
26. ETECH Schmid u. Pachler Elektrotechnik GmbH & Co KG	OÖ	46,20	286	–	41,11	81. Kellner & Kunz AG	OÖ	196,68	765	–	55,33
27. Hallenbau Planungs- und AusführungsgmbH	ST	16,13	33	–	41,19	82. FUCHS AUSTRIA Schmierstoffe GmbH	S	19,67	33	Ja	55,44
28. Comm-Unity EDV GmbH	ST	13,38	95	–	41,41	83. Trawöger Transport GmbH	OÖ	55,61	31	–	56,59
29. Hilti Austria GmbH	W	151,63	449	–	41,45	84. W. Hamburger GmbH	NÖ	154,29	282	Ja	57,19
30. Swietelsky AG	OÖ	2895,75	11.633	–	42,32	85. Leitgöb Wohnbau Bauträger GmbH	S	31,77	22	–	58,89
31. ProfiBaustoffe Austria GmbH	NÖ	45,27	152	Ja	42,35	86. Meyer Parkett GmbH	ST	12,29	30	Ja	59,68
32. Ralfeisen-Lagerhaus Amstetten eGen	NÖ	110,71	365	–	42,53	87. NTS Netzwerk Telekom Service AG	ST	141,67	385	–	60,43
33. Jungheinrich Austria VertriebsgmbH	W	99,67	312	–	42,98	88. SIHGA GmbH	OÖ	17,54	88	–	61,03
34. SCHRACK SECONET AG	W	113,10	558	–	44,00	89. Stanglwirt GmbH	T	34,14	268	–	64,21
35. Keplinger GmbH	OÖ	37,30	105	–	44,60	90. Freudenthaler GmbH & Co KG	T	15,58	50	–	64,24
36. ELESa + GANTER Austria Handels GmbH	NÖ	15,21	20	–	45,13	91. TSF Transport GmbH	OÖ	18,84	4	–	65,07
37. GLORIT Bausysteme GmbH	NÖ	85,98	170	Ja	45,14	92. druck.at Druck- und HandelsgmbH	NÖ	36,95	278	Ja	65,09
38. FELIX AUSTRIA GmbH	B	72,74	203	–	45,42	93. VTU Engineering GmbH	ST	41,92	295	Ja	65,50
39. BMD SYSTEMHAUS GesmbH	OÖ	61,81	500	Ja	45,94	94. Andre Augen-Medizinprodukte GmbH	V	12,82	13	–	65,54
40. ZIMA Holding AG	V	235,94	183	–	46,05	95. Kiska GmbH	S	19,30	196	–	65,93
41. AXIANS ICT Austria GmbH	OÖ	113,53	405	Ja	46,25	96. Esterhazy Betriebe GmbH	B	17,82	207	–	66,38
42. KELAG Energie & Wärme GmbH	K	215,68	203	Ja	47,17	97. Kalmar Austria GmbH	K	42,87	60	–	67,00
43. MEWA Textil-Service GmbH	NÖ	40,56	233	Ja	47,28	98. Wiedner GmbH	NÖ	19,35	107	–	67,54
44. Gitsche GmbH	K	14,11	38	–	47,35	99. Oberwarter gemeinnützige Bau-, Wohn- u. Siedlungsgenossenschaft	B	82,51	297	Ja	67,93
45. Erich Scheibhofer GmbH	B	18,36	55	–	47,41	100. Aspire Education GmbH	W	64,99	901	–	68,19
46. EBRO ARMATUREN GmbH	W	16,00	31	–	47,57	101. dormakaba Austria GmbH	NÖ	106,57	607	–	68,85
47. Franz Hauer GmbH & Co. KG.	NÖ	16,07	125	–	47,78	102. Autolift GmbH	S	15,97	16	Ja	69,02
48. Eternit Österreich GmbH	OÖ	58,43	312	–	47,91	103. Frauenthal Service AG	W	645,02	3292	Ja	72,20
49. SPL Tele Group GmbH	NÖ	85,69	420	–	48,17	104. RUAG Ammotec Austria GmbH	NÖ	20,42	24	–	72,37

50.	Admiral Sportwetten GmbH	NÖ	109,15	507	–	48,21
51.	Horiba GmbH	NÖ	10,20	36	–	48,34
52.	Ringer GmbH	OÖ	48,28	149	–	48,42
53.	GW St. Pölten Integrative Betriebe GmbH	NÖ	26,06	509	Ja	48,51
54.	STRASSER Steine GmbH	OÖ	36,14	232	Ja	48,54
55.	Sick GmbH	NÖ	57,29	80	–	48,70

105.	Prangl Holding GmbH	W	83,35	620	Ja	73,62
106.	Zeppelin Österreich GmbH	NÖ	109,57	262	Ja	74,11
107.	BAUMANN/GLAS/1886 GmbH	OÖ	12,72	108	–	75,07
108.	Pilz GmbH	W	13,42	49	–	77,62
109.	pro medico Handels GmbH	ST	27,07	83	–	78,37
110.	ADMIRAL Casinos & Entertainment AG	NÖ	63,14	894	–	79,08

* Umsatz = 2020 in Mio. Euro * MA = Mitarbeiterzahl 2020 * TÜV = TÜV-Austria-Check Qualität & Sicherheit

Kategorie National – bis zehn Millionen Euro Umsatz

UNTERNEHMEN	Bundesland	Umsatz *	MA *	TÜV *	Punkte
1. GEKKO it-solutions GmbH	W	5,81	45	Ja	18,48
2. ASTRON Electronic GmbH	K	5,52	23	–	19,45
3. EHL Gewerbeimmobilien GmbH	W	6,69	14	Ja	21,50
4. ATHOS Immobilien AG	OÖ	6,62	5	–	23,97
5. Elektro Markl Anlagentechnik GmbH	S	8,71	57	–	25,06
6. dieUmsetzer GmbH	W	3,84	14	–	25,92
7. Harmonika Müller GmbH	K	4,01	35	–	25,96
8. auritas finanzmanagement gmbh	W	3,39	14	–	26,31
9. Billee Ebike Schmiede GmbH	ST	5,30	19	Ja	26,62
10. Marketagent.com online reSEARCH GmbH	NÖ	4,32	23	–	27,10
11. LME GmbH	OÖ	5,39	15	–	27,53
12. rmdATA GmbH	B	8,06	80	–	28,01
13. SonnenMoor Verwertungs- und Vertriebs-GmbH	S	7,22	39	–	28,98
14. INTIRIO GmbH	NÖ	5,51	23	Ja	29,53
15. NAVAX Customer Experience GmbH	ST	3,55	22	Ja	30,73
16. Spiegel Fassadenbau GmbH	V	3,48	13	–	31,23
17. ImageWare Austria GmbH	W	1,46	4	–	31,38
18. SABIATECH Energietechnik Handels-GmbH	ST	4,79	12	–	31,46
19. IF Ihre Finanzprofs GmbH	ST	1,85	15	–	31,53
20. Great Lengths Productions Austria GmbH	ST	5,34	24	–	32,12
21. Globaltek GmbH	V	1,16	5	–	32,58
22. FAAC Türautomation Austria GmbH	NÖ	9,38	56	–	32,77
23. Ivv Immobilien Verkauf und Vermietungs-GmbH	W	4,79	27	–	33,35
24. HOS-Technik Vertriebs- und Produktions-GmbH	K	5,58	22	Ja	34,43
25. DOCL media.at gmbh	S	4,01	28	–	34,57
26. AGNOSYS GmbH	ST	1,91	4	Ja	34,66
27. XIT-cross information technologies GmbH	W	6,12	26	–	34,86
28. CB Chemie GmbH	B	9,30	4	–	35,66
29. Natuvion Austria GmbH	W	0,98	6	–	37,11
30. PUMPE Noase Handels GmbH	NÖ	6,14	15	–	37,92
31. M-TEC GmbH	OÖ	6,35	16	–	38,16
32. eworx Network & Internet GmbH	OÖ	4,51	50	–	38,17
33. Alu - Pfeiffer GmbH	B	6,98	52	Ja	38,23
34. FB Ketten, HandelsgmbH	T	9,74	23	Ja	38,52
35. AKTIV KLIMA GmbH	OÖ	1,17	6	–	38,89
36. Delta Baumanagement GmbH	OÖ	3,95	25	Ja	39,10
37. Heibok GmbH	V	5,20	34	Ja	39,34
38. Baumaschinentechnik GmbH	K	4,77	21	–	39,69
39. red.soft it-service GmbH	B	1,05	10	–	39,77
40. Elektro Ramert GmbH	ST	6,79	37	Ja	40,65
41. ELVG Bentlage GmbH	W	1,64	18	–	40,95
42. KOBAN SÜDVERS GmbH	W	8,76	80	–	41,12
43. veganis GmbH	B	2,87	30	–	41,64
44. Lintner Sicherheitstechnik GmbH	T	2,81	18	–	42,08
45. GoStudent GmbH	W	6,79	65	–	42,09
46. Denios GmbH	S	7,82	14	Ja	42,14
47. RGE GmbH	NÖ	3,09	10	–	42,33

UNTERNEHMEN	Bundesland	Umsatz *	MA *	TÜV *	Punkte
48. Amselgruber Landtechnik GmbH	OÖ	7,30	16	–	43,89
49. Redl GmbH	NÖ	8,62	70	Ja	44,39
50. novacom software gmbh	ST	4,57	29	–	44,73
51. Chvatilnsky & Co GmbH	NÖ	1,92	8	Ja	45,67
52. Polymer Competence Center Leoben GmbH	ST	4,79	130	–	46,22
53. Mayer & Mayer HandelsgmbH	B	4,42	25	Ja	46,27
54. Sadler Kunststoffverarbeitungs-GmbH	NÖ	4,82	32	–	46,48
55. A.S.S. Anlagen Service System GmbH	W	4,23	132	–	46,99
56. Allnet Österreich GmbH	K	5,61	7	–	47,08
57. Insundation GmbH	ST	3,90	4	–	47,49
58. Boom Software AG	ST	5,25	47	–	47,90
59. Linz Center of Mechatronics GmbH	OÖ	8,87	117	Ja	48,22
60. eMagnetix Online Marketing GmbH	OÖ	2,37	34	–	48,49
61. Dorn Lift GmbH	V	8,18	24	–	49,67
62. O.K. Energie Haus GmbH	B	6,31	32	–	49,69
63. Latt & Co GmbH	W	2,20	21	Ja	49,96
64. Glogar Umwelttechnik GmbH	OÖ	5,54	22	–	50,01
65. Ing. Erhard Fischer GmbH	NÖ	3,32	2	Ja	51,12
66. IT FINANCE CONSULTING GmbH	W	1,75	15	–	51,56
67. ECONOMIA Engineering GmbH	W	3,30	21	Ja	52,16
68. Fischer Elektronik GmbH	W	4,11	12	Ja	52,85
69. SAB Sondermaschinen- und Anlagen-Bau GmbH	ST	8,21	19	Ja	52,88
70. Ulreich GmbH	B	7,08	95	Ja	53,30
71. kpp consulting gmbh	NÖ	2,93	32	Ja	53,68
72. Rath BetriebsgmbH	ST	5,88	72	–	53,85
73. Cubicure GmbH	W	1,80	31	–	54,28
74. Göls Malerbetriebs GmbH	W	3,48	24	Ja	54,30
75. Finalit Komplett-Steinpflege GmbH	NÖ	1,99	7	–	54,42
76. Schinner, Vermögenstreuhand- u. Versicherungsberatungs-GmbH	W	2,70	21	–	54,91
77. Elektrizitätswerk Gröbmring KG.	ST	6,22	11	Ja	55,53
78. Ruckenstuhl GmbH	ST	6,31	26	–	55,90
79. AREALIS Liegenschaftsmanagement GmbH	W	8,44	91	–	56,04
80. PIPLAN Industrieanlagen Planungs- und MontagegmbH	K	1,30	12	Ja	56,45
81. Universal Elektronik Import GmbH	W	2,75	4	–	56,47
82. my best job GmbH	OÖ	2,97	68	–	56,86
83. Hans Steinbacher GmbH & Co. KG.	T	1,75	9	–	56,88
84. IT92 IT Beratung und Vertrieb GmbH	B	2,70	7	–	57,60
85. Technische Industriebürsten-Ingrisch GmbH	NÖ	1,51	13	Ja	58,25
86. R.N. Personalagentur GmbH	V	8,87	130	–	58,29
87. Antares-Netlogix Netzwerkberatung GmbH	NÖ	9,18	46	Ja	58,49
88. UPPERCUT creative GmbH	K	1,31	14	–	59,51
89. druckhaus scharmer GmbH	ST	2,98	29	Ja	59,65
90. Interflon GmbH	NÖ	3,68	27	–	61,95
91. Telo GmbH	ST	1,36	23	–	62,62
92. Alturos Destinations GmbH	K	9,60	100	–	64,23
93. KOBAN SÜDVERS GROUP GmbH	K	3,89	13	–	65,03
94. Betten Eberharder GmbH	T	3,70	58	–	79,41

Kategorie International

UNTERNEHMEN	Bundesland	Umsatz *	MA *	TÜV *	Punkte
1. Payer International Technologies GmbH	ST	180,45	1134	—	15,46
2. CNH Industrial Österreich GmbH	NÖ	758,97	492	—	16,35
3. Fritz Egger GmbH & Co. OG	T	3082,84	10.233	Ja	16,44
4. GW Cosmetics GmbH	NÖ	28,72	104	—	16,45
5. Bachmann electronic GmbH	V	87,66	494	—	17,07
6. Neuhofer Holz GmbH.	OÖ	73,96	233	Ja	17,52
7. MED TRUST HandelsgmbH	B	38,26	50	Ja	20,21
8. Getzner Textil AG	V	397,11	1670	Ja	20,94
9. KNAPP AG	ST	1060,61	5286	Ja	21,47
10. Mayr-Melnhof Holz Holding AG	ST	627,51	1879	—	21,57
11. Sprecher Automation GmbH	OÖ	97,42	600	Ja	21,73
12. Ringana GmbH	ST	157,56	324	Ja	21,86
13. KEBA AG	OÖ	415,39	1800	Ja	22,34
14. Leier Holding GmbH	B	306,94	2431	—	22,49
15. PALFINGER AG	S	1533,86	10.824	Ja	23,18
16. ALLUMERO Systematic Solutions GmbH	S	37,14	25	—	23,23
17. GANAHL AG	V	358,19	1628	—	23,51
18. IFN Beteiligungs GmbH	OÖ	653,29	3956	—	24,43
19. ETM professional control GmbH	B	41,52	177	—	24,82
20. Vossen GmbH & Co.KG	B	32,82	152	—	25,77
21. INSTITUT ALLERGOSAN pharmazeutische Produkte GmbH	ST	52,88	147	—	26,25
22. Eureplast Kunststoffbehälterindustrie GmbH	K	38,66	111	Ja	27,89
23. Baustoff + Metall GmbH	W	764,75	2037	—	28,16
24. HIRSCH Servo AG	K	274,01	1425	Ja	28,79
25. SWARCO AG	T	757,62	3841	—	28,84
26. EVN AG	NÖ	2107,50	7007	—	29,09
27. Sattler AG	ST	115,73	652	—	29,39
28. Koch Media Holding GmbH	T	458,28	1938	—	30,01
29. paysafecard.com Wertkarten GmbH	W	289,07	296	Ja	31,06
30. Polychem HandelsgmbH	B	20,00	35	Ja	31,09
31. Otto Bock Healthcare Products GmbH	W	139,90	649	Ja	31,43
32. ams AG	ST	3504,00	30.031	—	31,57
33. AGROMED AUSTRIA GmbH	OÖ	25,64	18	—	32,44
34. REIWAG Facility Services GmbH	W	23,23	654	—	32,51
35. Röchling Industrial Diepping GmbH & Co. KG	OÖ	50,54	308	—	32,58

UNTERNEHMEN	Bundesland	Umsatz *	MA *	TÜV *	Punkte
36. S&T AG	OÖ	1254,80	6067	—	33,30
37. Hasslacher Holding GmbH	K	430,39	1794	—	33,30
38. Great Lengths Haarvertriebs GmbH	ST	18,42	50	—	33,44
39. WEB Windenergie AG	NÖ	106,17	177	Ja	33,50
40. SW Umwelttechnik Stolzer & Wolschner AG	K	89,27	597	—	34,04
41. Fercam Austria GmbH	T	103,83	139	—	34,61
42. Schwarzmüller Management & Service GmbH	OÖ	365,65	2213	Ja	34,70
43. Wacker Neuson Linz GmbH	OÖ	356,64	883	—	35,00
44. Getzner Werkstoffe Holding GmbH	V	105,54	459	—	36,12
45. Anthentic Logistik GmbH	T	25,16	24	Ja	36,95
46. AR Packaging Graz GmbH	ST	78,76	393	Ja	36,95
47. Hitachi Vantara Austria GmbH	W	164,53	79	—	37,34
48. Braun Maschinenfabrik GmbH	OÖ	17,79	78	—	37,58
49. Nordmann, Rassmann HandelsgmbH	NÖ	28,08	13	—	37,70
50. S IMMO AG	W	173,92	555	—	37,85
51. Loy Tec electronics GmbH	W	15,92	89	—	38,17
52. ace Apparatebau construction & engineering GmbH	ST	36,48	121	Ja	38,46
53. PhiAcademy GmbH	W	24,75	49	—	39,42
54. AT & S Austria Technologie & Systemtechnik AG	ST	1188,22	11.349	Ja	40,05
55. Axess AG	S	52,07	322	Ja	40,71
56. BMW Motoren GmbH	OÖ	2988,99	3533	—	41,00
57. Komptech Holding GmbH	ST	130,08	654	—	41,25
58. Lenzing AG	OÖ	1632,61	7358	—	41,47
59. Salzbürger Aluminium AG	S	153,17	0	—	41,87
60. Ultimate Europe Transportation Equipment GmbH	NÖ	62,14	114	—	43,12
61. Miba AG	OÖ	890,78	6391	—	45,02
62. HENN Industrial Group GmbH & Co KG	V	85,93	285	Ja	45,41
63. Worthington Cylinders GmbH	NÖ	83,90	426	Ja	46,00
64. Gantner Electronic GmbH	V	60,63	438	—	47,96
65. NOVOMATIC AG	NÖ	1743,60	20.989	—	52,53
66. Biologoon GmbH	T	12,36	70	Ja	55,85
67. NBG Systems	NÖ	11,82	11	—	56,75
68. ELIN Motoren GmbH	ST	89,15	436	—	59,08
69. SCHIEBEL Antriebstechnik GmbH	W	10,65	76	Ja	60,57

* Umsatz = 2020 in Mio. Euro * MA = Mitarbeiterzahl 2020 * TÜV = TÜV-Austria-Check Qualität & Sicherheit

Greentube are preparing for success in Ontario

May 31, 2022

Greentube, the interactive division of NOVOMATIC, delivers casino entertainment to players around the world with a historically significant presence in Europe.

It already has a footprint in Canada, having launched in British Columbia and Manitoba in summer 2021 through a partnership with Scientific Games and the British Columbia Lottery Corporation (BCLC) and expanded to Quebec via a deal with Loto-Québec.

Now, Greentube CFO/CGO Michael Bauer explains how the company has its eyes fixed on further reach throughout the changing Canadian market.

With Ontario having just become newly regulated, what has Greentube's approach been towards the emerging Canadian market?

"Before Ontario opened up, our approach was to solely deliver and supply slots to the regulated operators at the time, these being the BCLC and Loto-Québec. The knowledge we've gained from operating within Canada has given us a strong platform to work on going forward, putting us on good footing for when the Ontario market recently opened up to regulated iGaming.

"Right now, we're in the process of getting our license as a supplier, as well as having our games certified so that we can join up with licensed operators as soon as possible when it's time to go live.

Up until recently how did the fact that private operators had no legal presence in the country affect your planning? How did you gain that local knowledge?

Leading up to legalization in Ontario, we had games on the market in both British Columbia and Quebec and ultimately, we did not expect these two markets to be that different from Ontario. Additionally, we have been supplying social casino games to the market and on these were able to test which games the Canadians prefer.

What research have you done so far and what have you found?

We've looked at player preferences and we're quite confident that Canadians are going to have the same needs and desires as those in the United States. We can back this prediction up by looking at the Canadian player base of our social casinos, and we can see what kind of games they gravitate towards.

There are certain established mechanics such as Hold & Spin that we think will resonate with local players. Of course, that's not to say there's not space for innovation, and we fully intend to push the boundaries with the products we launch in Ontario.

Greentube is now live in a number of U.S. states as well as Europe. Do you think Canadian players will have its own player demographic or be more similar to Europe or U.S.?

The Canadian market is more similar to the U.S. than it is Europe. If you look at the current land-based landscape, you'll see that it's dominated by a small handful of suppliers in the likes of IGT, Light & Wonder, and Aristocrat, which is practically the same as in the U.S.

Ontario isn't really a new market to many suppliers, and we know that there have been plenty of brands out there that have tackled the province as a grey market. Because of this, we must assume that a lot of players have already been exposed to certain European games, and as a result, they have a strong affinity for playing them.



This means that Ontario will become a unique melting-pot of players that enjoy both U.S.- and European-style slot games. As a European brand ourselves, we can quite easily adapt our portfolio of games to meet the needs of Canadian players.

Some have said they expect Ontario to be the biggest North American gambling market. Do you imagine it will be of greater importance to Greentube than U.S. states?

If you look at Ontario from a population perspective then yes, it's going to be a huge market. It really does have a lot of potential to be the biggest market in that sense. That said, I'm not entirely sure if it will remain the biggest market for a very long time, especially if California becomes regulated, as it would dwarf Ontario. There are almost 40 million people living in the state of California, which is more than double the population of Ontario.

Will you bring any localized content to Canada? And if so, will that be a decision at a later stage once you know how the market is performing?

We will supply games that are localized for a North American market, but that's it right now. We do not have any pure Canadian titles that we plan on bringing to the market. But if we find there is an appetite for this, we'd be more than willing to develop localized content.

casinoonline.de, 31.5.2022

Spielerschutz-Beauftragte der Spielbanken treffen sich in Berlin



Die Spielerschutz-Experten trafen sich in Berlin (Quelle: [unsplash.com/Florian Wehde](https://unsplash.com/FlorianWehde))

Nach zwei Jahren Corona-bedingter Pause fand in Berlin erstmals wieder ein Arbeitstreffen der Sozialkonzept- und Spielerschutzbeauftragten deutscher Spielbanken statt. Laut gestern veröffentlichter Pressemeldung habe die praktische Umsetzung der Vorgaben des neuen Glücksspielstaatsvertrages besonders in Fokus der Veranstaltung gestanden.

Spielerschutz-Beauftragte erarbeiten Optimierungsvorschläge

Laut Pressemitteilung seien unter dem Titel *Spielerschutzvorgaben des Glücksspielstaatsvertrags im Praxistest* 22 Vertreter von 17 Spielbankgesellschaften zum Arbeitstreffen zusammengekommen. In Zentrum der Tagung in Räumlichkeiten der **Spielbank Berlin** standen dabei der Erfahrungsaustausch in Sachen Spielerschutz und die Erarbeitung praxisorientierter Optimierungsvorschläge.

Zusätzlich zu den 22 Teilnehmenden, so die **Pressemeldung**, seien auch zwei juristische Beratende anwesend gewesen. Diese hätten die Konferenz mit ihrer Expertise im Hinblick auf rechtliche Herausforderungen unterstützt.



Das Arbeitstreffen der Spielsucht-Beauftragten fand in Räumlichkeiten der Spielbank Berlin statt
(Quelle: (ots) Spielbank Berlin)

Solche ergäben sich auch durch die Fokussierung des neuen Glücksspielstaatsvertrages auf den Spielerschutz. So hätten sich die Fachleute unter anderem mit neuen Maßnahmen wie der Einrichtung einer bundesweiten, zentralen und spielformübergreifenden Spielersperrdatei und Einzahlungslimits beim Online-Glücksspiel beschäftigt.

Die Sozialkonzeptbeauftragte der Spielbank Berlin Judith Schäfer hatte das Arbeitstreffen initiiert. Sie zeigte sich im Anschluss zufrieden mit der Veranstaltung:



Die Rückmeldungen waren durchgehend positiv. Wir sind uns alle einig, dass solche Treffen nach den coronabedingten Einschränkungen der vergangenen beiden Jahre wieder ein regelmäßiger Bestandteil unserer Arbeit werden sollen.

Die gemeinsam erzielten Ergebnisse und weiteren Fragestellungen sollten nun zu einem Arbeitspapier zusammengestellt werden. Dieses könne den Teilnehmenden künftig beispielsweise bei „Gesprächen und Diskussionen mit den jeweiligen Aufsichtsbehörden“ hilfreich sein.

Spielerschutz-Projekt mit der Charité

Dass das Arbeitstreffen der Sozialkonzept- und Spielerschutzbeauftragten der Spielbanken in der Spielbank Berlin stattfand, dürfte nicht von ungefähr kommen. So betreibt der Glücksspielanbieter eigenen Angaben zufolge bereits seit dem Jahr 2000 in Zusammenarbeit mit der Charité Universitätsmedizin Berlin erfolgreich ein Spielerschutz-Projekt.

Dieses empfiehlt auf seiner Online-Präsenz spielerschutz-berlin.de unter anderem:



Sehen Sie das Glücksspiel als eine von vielen möglichen Freizeitbeschäftigungen an. Setzen Sie nur so viel Geld ein, wie Sie es zum Beispiel auch für einen Restaurantbesuch ausgeben würden.

Auf der Webseite bieten die Verantwortlichen den direkten Kontakt zu den Spielerschutz- und Sozialexperten ihres Hauses an. Weiterhin sind Informationen und Anträge zu Spielersperren sowie Kontaktdaten von Beratungsstellen abrufbar.

Details zu den Ergebnissen des jüngsten Arbeitstreffens der Spielsuchtbeauftragten der Spielbanken in Berlin teilten die Verantwortlichen nicht mit. Inwieweit diese Umsetzung in den Prozessen der Glücksspielhäuser finden werden, wird somit nur schwer auszumachen sein.